

# Can-Am ATV MY11 Introduction





# What's new for Outlander / Outlander MAX

# **New for 2011**

- New XT-P Silver metallic colour option
- New LTD Orbital blue colour
- New graphics
- New clock function in gauge







# **Outlander and Outlander MAX line overview**



# **BASE**

- 800R EFI V-Twin; 71 HP
- 650 EFI V-Twin; 60 HP
- 500 EFI V-Twin; 40.4 HP
- 400 EFI Single; 32 HP
- TTI rear suspension
- Visco-lok
- SST
- DESS

# XT Packages

- Dual-mode DPS (V-twin)
- Visco-lok QE (V-twin)
- 3000 lbs winch
- Carlisle ACT tyres
- XT-specific castaluminium wheels
- Front and rear bumpers
- Wind deflectors









# XT-P Package • All XT features, plus:

- Painted plastic
- Mud guards
- XT-P-specific castaluminium wheels

# LTD Package

- ACS rear suspension
- Painted plastic
- Dual-mode DPS
- Touchscreen Garmin GPS
- 3000 lbs winch
- Carlisle ACT tyres
- LTD-specific castaluminium wheels
- Front and rear bumpers
- Wind deflectors







# Renegade line overview

- New white colour option
- New graphics
- 800R EFI V-Twin; 71 HP
- 500 EFI V-Twin; 40.4 HP
- RS-Type sport-tuned double A-arm
- RS-Type TTI suspension
- HPG shocks (800R)
- Visco-lok
- ITP Holeshot ATR tyres
- Centre-cast aluminium wheels



# X-Packages success **PACKAGES**

- Since their introduction, Can-Am's X-packages continue to evolve year after year
- Inspired from our racing experience, they bring features most enthusiasts demand
- This year, we are bringing our model with the most championships to the next level with two new X-packages!
  - 2011 is about reinforcing the brand/ what the brands stands for:

Daring and Competition-Driven



# Introducing



# Outlander 800R X xc

# **Features**

- Dual-mode Dynamic Power Steering (DPS)
- Beadlock wheels
- ITP Holeshot ATR sport radial tyres
- Front KYB HPG aluminium piggyback shocks with dual-speed compression, rebound and threaded pre-load adjustment
- Rear KYB HPG remote reservoir shocks with dual-speed compression, rebound and threaded pre-load adjustment
- Front sway bar
- Visco-Lok QE
- Pre-runner front bumper
- Aluminium skid plate
- Aluminium taper-profile handlebar with wind deflectors
- 650-watt magneto
- X xc colouration, graphics and seat cover





# Introducing



# Outlander 800R X mr

### **Features**

- Longer wheelbase
- Front and rear Air Control Suspension (ACS)
- 30-inch (76.2 cm) Gorilla Axle Silverback tyres
- 14-inch (35.6 cm) ITP SS212 castaluminium wheels
- Dual-mode dynamic power steering (DPS)
- Integrated snorkel system (ISS)
- Relocated radiator
- Visco-Lok QE
- BRP XL3000 winch with roller fairlead and wired remote control
- Aluminium taper-profile handlebar with wind deflectors
- Mud guards
- Front and rear bumpers
- Mud-riding footrests
- X mr colouration, graphics and seat cover



# Side-by-side product presentation

# A "no-compromise" offering has the potential to break through the established segmentation...

## **Actual market situation**



### Strengths:

Speed Power (50 hp) Handling

### Weaknesses:

Small cargo platform (300 lb.) Working ability

### Compromise between Rec-Sport and Utility:

- Not as fast as Sport but faster than Utility
- 40-45 hp
- General purpose handling calibration
- More cargo than Rec-Sport but not as much as Utility
- Bucket seats vs. full (sport) vs. bench (utility)
- Lacking sport driving features (nets, ROPS cage, passenger handholds)
- Visual appeal is an in-between



### Strengths:

Around 1000 lb. cargo Heavy duty Working ability

### Weaknesses:

Low top speed (25 mph) Low power (20 hp) Weight (1,500 lb.) Handling (3" of travel) Visual appeal

# **No-Compromise Project Definition:**

True "off-road-capable" handling with precise steering

Practical cargo box with top-of-class capacity

Stunning, cutting-edge design

Most usable storage capacity

State-of-the-art fit and finish. accessory-ready

True work-capable vehicle

Performance-oriented driver-focused cockpit

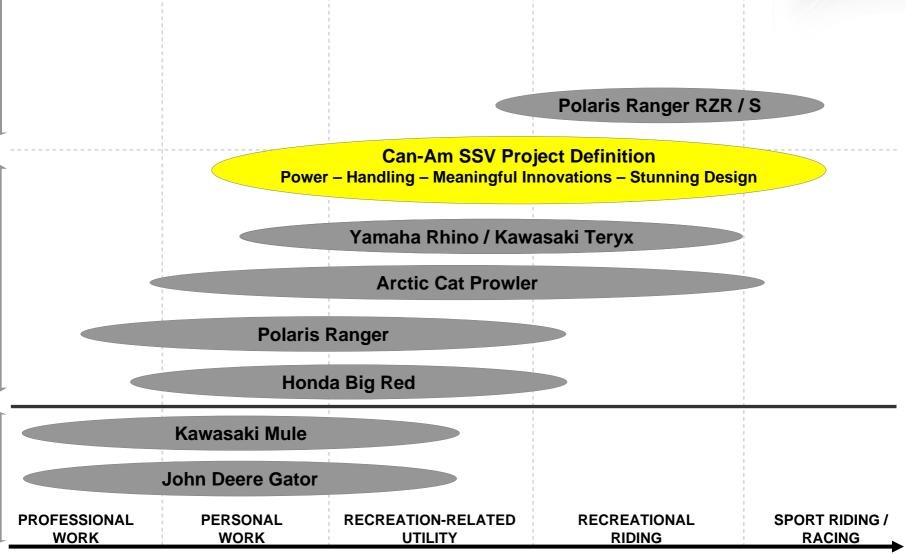
> Industry-leading safety features

And of course... by far, the most horsepower...



**WORK CAPABILITY** 

# Industry Landscape / Product Segmentation



can-am.

SPORT CAPABILITY





Ski-Doo®

Lynx™

Sea-Doo®

Evinrude®

Johnson®

Rotax®

Can-Am™